

THE PINES AT DAVIDSON, INC.
**CONSOLIDATED FINANCIAL STATEMENTS AND
INDEPENDENT AUDITORS' REPORT**
YEARS ENDED DECEMBER 31, 2021 AND 2020



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**THE PINES AT DAVIDSON, INC.
TABLE OF CONTENTS
YEARS ENDED DECEMBER 31, 2021 AND 2020**

INDEPENDENT AUDITORS' REPORT	1
CONSOLIDATED FINANCIAL STATEMENTS	
CONSOLIDATED BALANCE SHEETS	3
CONSOLIDATED STATEMENTS OF REVENUE, EXPENSES, AND OTHER CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS	5
CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS	6
CONSOLIDATED STATEMENTS OF CASH FLOWS	7
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	8



INDEPENDENT AUDITORS' REPORT

Board of Directors
The Pines at Davidson, Inc.
Davidson, North Carolina

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of The Pines at Davidson, Inc. ("The Pines"), which comprise the consolidated balance sheets as of December 31, 2021 and 2020, and the related consolidated statements of revenue, expenses, and other changes in net assets without donor restrictions, changes in net assets, cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Pines as of December 31, 2021 and 2020, and the results of their operations, changes in their net assets, and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of The Pines and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Pines' ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAs will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of The Pines' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Pines' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



CliftonLarsonAllen LLP

Charlotte, North Carolina
April 27, 2022

**THE PINES AT DAVIDSON, INC.
CONSOLIDATED BALANCE SHEETS
DECEMBER 31, 2021 AND 2020**

	2021	2020
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 8,677,042	\$ 3,599,876
Cash held under bond agreement for payment of:		
Interest	1,298,413	1,327,201
Principal	1,310,000	1,275,002
Accounts receivable	87,716	91,843
Interest receivable	180,757	167,362
Prepaid expenses and other current assets	397,366	677,252
Total Current Assets	11,951,294	7,138,536
PROPERTY AND EQUIPMENT		
Land and land improvements	16,365,962	14,072,972
Buildings and building improvements	118,271,839	51,100,977
Equipment, furniture and fixtures	17,579,445	12,892,956
Construction in progress	3,752,496	65,177,836
Total property and equipment	155,969,742	143,244,741
Less: accumulated depreciation	(49,367,236)	(44,033,220)
Property and equipment - net	106,602,506	99,211,521
OTHER ASSETS		
Board-designated funds:		
Willis J. Hidell and Peggy Hidell operating fund	714,506	714,506
Other	32,834,145	34,172,145
Cash and investments whose use is limited		
Held under bond agreement	15	691,029
Operating reserve as required by North Carolina General Statutes	6,729,000	5,391,000
Villas at Poplar Hill Entrance Fee Deposits	20	5,756,219
Temporarily restricted donor assets:		
Restricted pledge receivable	1,188,141	1,210,833
Donor-restricted cash and investments	15,954,344	14,297,019
Total other assets	57,420,171	62,232,751
TOTAL	\$ 175,973,971	\$ 168,582,808

See accompanying Notes to Consolidated Financial Statements.
(3)

**THE PINES AT DAVIDSON, INC.
CONSOLIDATED BALANCE SHEETS (CONTINUED)
DECEMBER 31, 2021 AND 2020**

	2021	2020
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 7,547,356	\$ 8,968,603
Interest payable	1,297,166	1,315,343
Current portion of long-term debt	1,310,000	1,275,000
Refundable advance - Paycheck Protection Program	-	1,493,900
	10,154,522	13,052,846
LONG-TERM DEBT, NET	62,403,684	66,438,459
OTHER LONG-TERM LIABILITIES:		
Deferred entrance fee revenue	49,090,747	33,220,772
Refundable entrance fee	3,470,928	3,677,044
Entrance fee deposits	2,503,374	5,580,141
	127,623,255	121,969,262
NET ASSETS:		
Without donor restrictions:		
Board-designated	19,509,900	18,788,300
Undesignated	11,698,331	12,317,394
	31,208,231	31,105,694
With donor restrictions:		
Temporary Donor Restrictions	17,142,485	15,507,852
	48,350,716	46,613,546
 TOTAL	 \$ 175,973,971	 \$ 168,582,808

See accompanying Notes to Consolidated Financial Statements.
(4)

THE PINES AT DAVIDSON, INC.
CONSOLIDATED STATEMENTS OF REVENUES, EXPENSES, AND OTHER CHANGES IN NET
ASSETS WITHOUT DONOR RESTRICTIONS
YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021	2020
OPERATING REVENUE AND SUPPORT:		
Resident services	\$ 20,852,248	\$ 16,622,464
Amortization of deferred entrance fees	5,102,364	4,179,139
Interest income	594,304	697,114
Other operating revenue	1,252,591	1,198,611
Total operating revenue and support	27,801,507	22,697,328
OPERATING EXPENSES:		
Salaries and benefits	13,384,555	11,726,098
Depreciation	5,334,017	2,485,240
Other operating expenses	7,562,909	8,345,554
Interest and amortization expense	2,558,024	540,276
Total operating expenses	28,839,505	23,097,168
DEFICIT OF REVENUE UNDER EXPENSES FROM OPERATIONS AND BEFORE OTHER CHANGES	(1,037,998)	(399,840)
OTHER CHANGES:		
Contributions without donor restrictions	5,325	38,900
PPP loan grant revenue	1,493,900	-
COVID-19 grant revenue (Provider Relief Funds)	-	368,857
Net (decrease) increase in fair value of investments	(1,093,089)	1,290,947
EXCESS (DEFICIT) OF REVENUE OVER (UNDER) EXPENSES AND OTHER CHANGES	(631,862)	1,298,864
Net assets released from donor restrictions for building and equipment	734,399	3,007,575
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	102,537	4,306,439
NET ASSETS WITHOUT DONOR RESTRICTIONS:		
Beginning of year	31,105,694	26,799,255
End of year	\$ 31,208,231	\$ 31,105,694

THE PINES AT DAVIDSON, INC.
CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS
YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021	2020
NET ASSETS WITHOUT DONOR RESTRICTIONS:		
Total unrestricted revenue and support	\$ 27,806,832	\$ 22,736,228
Total unrestricted expenses	(28,839,505)	(23,097,168)
Net assets released from donor restrictions for buildings and equipment	734,399	3,007,575
Net (decrease) increase in fair value of investments	(1,093,089)	1,290,947
COVID-19 grant revenue (Provider Relief Funding)	-	368,857
PPP loan grant revenue	1,493,900	-
	102,537	4,306,439
NET ASSETS WITH TEMPORARY DONOR RESTRICTIONS:		
Contributions	534,482	838,263
Interest income	278,919	292,147
Net assets released from donor restrictions	(1,301,556)	(3,400,035)
Net increase in fair value of investments	2,023,180	910,681
Change in value of pledges with donor restrictions	99,608	110,129
	1,634,633	(1,248,815)
CHANGE IN NET ASSETS	1,737,170	3,057,624
NET ASSETS:		
Beginning of year	46,613,546	43,555,922
End of year	\$ 48,350,716	\$ 46,613,546

See accompanying Notes to Consolidated Financial Statements.

THE PINES AT DAVIDSON, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 1,737,170	\$ 3,057,624
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	5,334,017	2,485,240
Amortization	71,130	72,175
Amortization of deferred entrance fees	(4,985,496)	(4,142,491)
Amortization of improvement deposits	(116,868)	(36,648)
Amortization of bond premium	(118,268)	(118,268)
Net change in fair value of investments	(930,091)	(2,201,628)
Change in value of long-term pledges	(99,608)	(110,129)
Restricted contributions	(534,482)	(838,263)
Restricted interest income	(278,919)	(292,147)
Refundable Advance - Paycheck Protection Program	(1,493,900)	1,493,900
Changes in operating assets and liabilities - net	1,467,028	(197,190)
Net cash provided (used) by operating activities	51,713	(827,825)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	(15,360,835)	(38,160,877)
Net change of investments and board-designated funds	(604,934)	2,060,572
Net cash used by investing activities	(15,965,769)	(36,100,305)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Restricted contributions	534,482	838,263
Restricted interest income	278,919	292,147
Net proceeds from issuance of long-term debt	9,176,647	2,672,638
Repayment of long-term debt	(13,129,285)	(1,165,000)
Net proceeds from entrance fees	20,579,376	5,059,733
Net proceeds from improvement deposits	186,847	26,568
Net entrance fee deposits	(3,076,767)	3,306,699
Net cash provided by financing activities	14,550,219	11,031,048
DECREASE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	(1,363,837)	(25,897,082)
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH:		
Beginning of year	12,649,327	38,546,409
End of year	\$ 11,285,490	\$ 12,649,327

See accompanying Notes to Consolidated Financial Statements.
(7)

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES

Organization and Mission Statement

The Pines at Davidson, Inc. (formerly known as Davidson Retirement Community, Inc.) ("The Pines at Davidson") is a continuing care retirement community located on approximately 142 acres in Davidson, North Carolina, offering housing where residents aged 65 and older live independently in 250 residential apartments, cottages, and villas ("Residential Center") and are provided services that include meals, activities, and housekeeping. Residents use the Jetton Community Center, which features a central dining room, café, library, post office, bank, private dining room, living room, game room, large meeting room, and chapel. There are also living accommodations and support services available in the Mariam Coltrane Schramm Health Center ("Schramm Health Center") for residents who require assistance with the activities of daily living or who become ill and require long-term nursing care. The Schramm Health Center consists of the Workman Wellness Center, a 30-bed assisted living unit and a 51-bed nursing unit. The Workman Wellness Center includes a wellness clinic supervised by a registered nurse serving residents within The Pines at Davidson, massage therapy facilities, a hot-water whirlpool, a warm-water therapy pool, exercise equipment room oriented towards strength and endurance training, and separate locker rooms for men and women.

The Pines at Davidson was founded in 1983 under the leadership and guidance of the Davidson College Presbyterian Church. Financial support from members of the congregation of the church and others provided the initial \$2,000,000 in gifts and pledges as the initial funding for The Pines at Davidson. The Pines at Davidson obtained a construction loan to construct its original facilities that was secured by a first deed of trust on its land and improvements. A portion of the construction loan was also secured by a pledge by the trustees of Davidson College of marketable securities having a market value of \$5,226,810 as of July 29, 1988. The Pines at Davidson granted Davidson College a second deed of trust on its land and improvements to secure any liability that Davidson College might incur as a result of the pledge of its marketable securities. Permanent financing was provided by the issuance of \$24,210,000 of tax-exempt bonds in October 1988, shortly after the initial facilities were completed in July 1988. Proceeds from such permanent financing were used to pay off The Pines at Davidson's construction loan and the pledge of securities by Davidson College was terminated and the first and second deeds of trust in favor of the construction lender and Davidson College were released. In 1994, The Pines at Davidson refinanced its tax-exempt bonds in order to obtain a lower interest rate on its debt, and the following year, friends of The Pines at Davidson pledged \$1,040,000 to expand the Schramm Health Center and increase The Pines at Davidson's Resident Support Fund. In 1999, The Pines at Davidson opened its warm-water therapy facility. Approximately \$2,979,000 in gifts, pledges, and deferred gifts were contributed to finance the construction and operation of the warm-water therapy facility.

In 2006, The Pines at Davidson completed a bond offering (see Note 5) to fund an expansion and renovation project to the existing facility and repay the majority of its existing debt. In addition, The Pines at Davidson received contributions of over \$2,000,000 in gifts and pledges to help finance the health care and dining-related elements of the expansion. The expansion project was completed and placed in use during 2008. The expansion project resulted in the addition of 10 assisted living beds, 4 nursing beds, and 24 residential apartments.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

**NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
(CONTINUED)**

Organization and Mission Statement (Continued)

On September 17, 2013, the North Carolina Medical Care Commission issued \$14,645,000 in bonds on behalf of The Pines at Davidson to finance the acquisition, construction and equipping of 24 villa apartments ("Hickory Crest Villas") (see Note 5). Site work on the Hickory Crest Villas began in early October 2013, and the units were placed in service January 1, 2015. Since completion of the Hickory Crest Villas, The Pines at Davidson has a total of 250 residential apartments, cottages and villas.

In 2016 The Pines' Board of Directors approved a revised strategic plan named BEYOND EXPECTATIONS: Shaping Our Future Together which identified needed improvements in The Pines' facilities and services ("Project"). Architectural and engineering work on the Project started in late 2017, site work started in early 2019 and construction was completed in 2021. On March 28, 2019, the North Carolina Medical Care Commission issued \$42,725,000 in tax-exempt Series A bonds and \$11,905,000 in tax-exempt Series B bonds representing public debt and bank debt, respectively, on behalf of The Pines to finance the construction and equipping of the Project. The issuance of the 2019 Series A Bonds involved an original issue premium of \$2,945,241 for total original issuance plus premium of \$45,670,241.

The Project includes the renovation and partial replacement of the nursing unit, moving from its current hospital-like design with long corridors to a residential neighborhood plan. Ultimately, the nursing unit will consist of four neighborhoods: (1) the current Purcell Memory Support neighborhood with its 16 existing private rooms; (2) a nursing neighborhood comprised of 19 existing private rooms; and (3) two new nursing neighborhoods, each with 20 new private rooms. Each of the four nursing neighborhoods will include private rooms clustered near a common kitchen, dining and community space for resident activities and socializing. The updated neighborhood design will enable residents to benefit from a smaller, more intimate sense of community, enhancing their quality of life by encouraging more activity and greater engagement. Additionally, the 40 new private rooms, contained in a new two-story nursing wing connected to the current nursing wing, will offer more square footage, larger windows providing more natural light, private showers, built-in cabinets and personal-sized refrigerators so that each room becomes a comfortable residence. Following completion of these improvements, The Pines will have a total of 75 nursing beds offering nursing care, for a net increase of 24 nursing beds after 40 new private rooms are added and 16 existing nursing beds are removed from service upon completion of the Project.

The dining facilities in the assisted living unit will be renovated as part of the Project to provide a warmer "Country Kitchen" model (mirroring the "Country Kitchens" that will serve the two new nursing neighborhoods), enabling residents to benefit from the more customized serving of meals.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

**NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
(CONTINUED)**

Organization and Mission Statement (Continued)

The Project will also reconfigure portions of the Jetton Community Center to create three new dining venues in addition to existing waited table service: (1) a market-place styled café where fresh food is ordered and prepared to residents' specifications from a variety of popular stations, such as an open hearth oven, Asian wok, chef's exhibition station, char grille, rotisserie oven, hand-crafted salad bar, in-house bakery and dessert café; (2) a pub offering light meals and adult beverages; and (3) a coffee and ice cream kiosk for snacks and prepared items that can be purchased to "grab and go." To make these dining changes possible, the existing Davidson Room will be repurposed for dining use and a large replacement gathering room will be added at the back of the Jetton Community Center. The new Davidson Room will be equipped with partitions enabling concurrent events to be held when demand is high. The new Davidson Room will include a multi-purpose space on the lower level. By creating flexible space, The Pines will be able to meet the diverse preferences of active residents while maintaining the intimate feel of the community.

A new fitness area is included in the Project, attached to the current Workman Wellness Center, that will provide an attractive setting for additional strength and cardio fitness equipment. The multi-purpose space in the lower level of the new Davidson Room will provide space for exercise classes.

A major component of the Project includes the construction of two new multi-story apartment buildings, each containing 19 apartments (for a total of 38 new Independent Living Units), known as "The Villas at Poplar Hill." Floor plans for the individual units vary in design ranging from approximately 1,164 to 1,681 square feet. Each unit in The Villas at Poplar Hill features a living room, one and a half or two bathrooms, storage areas, a patio/balcony or sunroom (16 units have both), carpeting, a fully equipped kitchen and basement or detached covered parking. All units in The Villas at Poplar Hill have individually controlled heating and air conditioning, cable television and telephone hook-ups, laundry room for a washer and dryer and 24-hour fire, safety, and medical emergency call system. As of December 31, 2021, 38 of 38 apartments at the Villas at Poplar Hill were occupied (37) or reserved (1).

Additional parking near the Schramm Health Center and Jetton Community Center is being added as part of the Project. The Pines is also adding a second entrance at the front of the campus (by extending Avinger Lane by approximately 750 feet).

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

**NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
(CONTINUED)**

Organization and Mission Statement (Continued)

The Pines undertook a capital campaign entitled "Great People, Special Places" to raise gifts, pledges and deferred gifts to help finance the cost of constructing the improvements to nursing, assisted living and the Community Center that comprise the Project. As of December 31, 2021, gifts, binding pledges, and revocable deferred gifts in the amounts of \$2,791,000, \$190,000, and \$570,000 respectively, have been raised for the "Great People, Special Places, for a total of \$3,551,000. As of December 31, 2020, gifts, binding pledges, and revocable deferred gifts in the amounts of \$2,551,000, \$289,000, and \$680,000, respectively, were raised for the "Great People, Special Places," for a total of \$3,520,000.

The Pines at Davidson is a nonstock, nonprofit corporation organized under the laws of the state of North Carolina to own and operate the Residential Center and Schramm Health Center. As a nonstock corporation, The Pines at Davidson has no shareholders, and any surplus remains within the corporation to build reserves for unforeseen financial needs and repairs and renovations to benefit residents. As a nonprofit corporation, The Pines at Davidson is oriented toward fulfilling its mission while maintaining financial security for its residents rather than earning profits to benefit shareholders. The Davidson College Presbyterian Church and Davidson College continue to have involvement in The Pines at Davidson but have no responsibility for any of The Pines at Davidson's obligations.

The Pines at Davidson is the sole member of Mecklenburg Real Estate Holdings, LLC ("MREH"), a single member limited liability company, formed April 22, 2014 for the purpose of holding and managing real property for the benefit of The Pines at Davidson.

The Pines at Davidson is the sole member of SDK Enterprises ("SDK"), a single member limited liability company, formed June 21, 2019 for the purpose of holding and managing real property for the benefit of The Pines at Davidson.

The Pines at Davidson's mission statement is as follows:

The mission of The Pines at Davidson is to provide high quality housing, health care and other services that exceed residents' expectations.

Principles of Consolidation

The consolidated financial statements include the accounts of The Pines at Davidson, MREH, and SDK (collectively, "The Pines"). All significant intercompany accounts and transactions have been eliminated in consolidation.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

**NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
(CONTINUED)**

Financial Assistance and Resident Support Fund

All residents have a contractual agreement with The Pines providing that in return for payment of an entrance fee and monthly fees, residents will have access to living arrangements and nursing care. It is The Pines' policy that a resident's agreement will not be terminated solely because of the resident's financial inability to continue to pay the monthly fee or other charges due under the agreement by reason of circumstances beyond the resident's control, such as outliving one's financial resources. This policy, however, shall not be construed as qualifying the right of The Pines to terminate a resident's agreement in accordance with the terms of the agreement. If a resident presents facts, which in the opinion of The Pines justify special financial consideration, The Pines will give careful consideration to subsidizing, in whole or in part, the monthly charge and other charges payable by a resident under the agreement so long as such subsidy can be made without impairing the ability of The Pines to attain its objectives while operating on a sound financial basis. Any determination by The Pines with regard to the granting of financial assistance is within the sole discretion of The Pines. Each resident's agreement with The Pines provides that the resident will not make any gift or other transfer of property for less than adequate consideration for the purpose of evading the resident's obligation under the agreement or if such gifts or transfer would render the resident unable to meet such obligations.

The Pines has established the Resident Support Fund, which is used to assist residents who become unable to pay their monthly fees and other charges as described above. The Resident Support Fund's investments are invested primarily in the Vanguard Wellington Fund.

Entrance Fees

Under the terms of the residence and care agreement, each resident member pays an entrance fee. The agreement requires a deposit of 10% of the entrance fee amount when a unit is reserved with the balance of the fee to be paid 10 days prior to occupancy. During the years ended December 31, 2021 and 2020, The Pines has received net entrance fees of \$20,579,376 and \$5,059,733, respectively. Entrance fees received upon occupancy, along with monthly service fees, pay the cost of services provided to residents. Once a unit is occupied, entrance fees are recognized as income over the actuarially determined expected residency period of each of The Pines' residents. Entrance fees are partially refunded to residents vacating a unit in the first 12 months of occupancy, except as noted below. The refund is determined based on the number of months occupied, less an administrative fee, and is paid after occupancy of the unit by a new resident.

Deposits paid, less an administrative charge, are refundable to persons canceling their residency contract prior to occupying The Pines. No administrative charge is assessed for cancelation resulting from death or from physical or mental impairment.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

**NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
(CONTINUED)**

Entrance Fees (Continued)

Residents may elect to pay additional incremental entrance fees based on the resident's age at his or her nearest birthday on the date of occupancy. Under this option, 90% or 50% of the original entrance fees are refundable dependent on the contract option elected. The contract provides for payment of the refundable fees after the unit is vacated and a new resident occupies the unit and pays the entrance fee in effect at the time of occupancy. Prospective residents may reserve priority on The Pines' waiting list to occupy a unit to become available in the future by making a \$1,000 refundable deposit for a unit or paying a \$100 nonrefundable fee if under the age of 70. Total deposits, including the 10% and \$1,000 deposits held, were \$2,503,374 and \$5,580,141 at December 31, 2021 and 2020, respectively. The refundable portion of entrance fees paid under the refund option contracts and deposits paid to reserve priority for a future unit are classified on the accompanying consolidated balance sheets as refundable entrance fees. Of the total refundable deposits, \$453,210 and \$4,760,292 are deposits related to "The Villas at Poplar Hill" project at December 31, 2021 and 2020, respectively.

The Pines also allows its tenants to pay improvement deposits to fund the construction of improvements to their independent living units. During the years ended December 31, 2021 and 2020, the Pines received approximately \$189,000 and \$29,000, respectively, of such improvement deposits.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Significant estimates include the useful lives of property and equipment and the expected residency period. Actual results could differ from these estimates.

Cash and Cash Equivalents

All liquid investments with a maturity of three months or less are considered to be cash equivalents unless held under bond agreement, designated as long-term investments by the board of directors (the "board"), or restricted as to use by the donor. These investments are recorded at cost in the accompanying consolidated balance sheets.

**THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

**NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
(CONTINUED)**

Cash and Cash Equivalents (Continued)

Restricted cash is included with cash and cash equivalents in the consolidated statements of cash flows. The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the consolidated balance sheets that sum to the total amounts shown in the consolidated statements of cash flows.

	<u>2021</u>	<u>2020</u>
Cash and Cash Equivalents	\$ 8,677,042	\$ 3,599,876
Cash held under bond agreement for payment of:		
Interest	1,298,413	1,327,201
Principal	1,310,000	1,275,002
Cash held under bond agreement - Noncurrent	15	691,029
Villas at Poplar Hill Entrance Fee Deposits	20	5,756,219
Total	<u>\$ 11,285,490</u>	<u>\$ 12,649,327</u>

Accounts Receivable

Resident accounts receivable consists of resident monthly service fees. The Pines provides an allowance for uncollectible accounts using management's estimate about the collectability of any past due accounts. Residents are not required to provide collateral for services rendered. Payment for services is required upon receipt of invoice or claim submitted. At both December 31, 2021 and 2020 the Pines did not have an allowance for bad debts.

Fair Value of Financial Instruments

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 820, *Fair Value Measurements and Disclosures*, establishes a three-level valuation hierarchy based upon observable and unobservable inputs for fair value measurement of financial instruments that is discussed below in Note 3.

Property and Equipment

Purchased property and equipment are recorded at cost. Expenditures that materially increase values, change capacities, or extend estimated useful lives are capitalized. All fixed assets are depreciated using the straight-line method using the following estimated useful lives:

Land improvements	5–40 years
Buildings and building improvements	3–40 years
Equipment, furniture, and fixtures	3–30 years

Depreciation expense for 2021 and 2020 was \$5,334,017 and \$2,485,240, respectively. No interest was capitalized during the year ended December 31, 2021. Interest capitalized during the year ended December 31, 2020 was \$1,941,157, net of interest earnings on other cash accounts held under bond agreement.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

**NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
(CONTINUED)**

Property and Equipment (Continued)

The Pines capitalizes all property and equipment expenditures which have a cost in excess of \$500 and an expected life greater than or equal to three years.

Commencing with the year ended December 31, 2021, The Pines began capitalizing certain unit refurbishment costs that were previously expensed as incurred. These capitalized costs are being depreciated over their estimated useful lives. This accounting change was made prospectively in 2021.

Prepaid Expenses and Other Current Assets

Prepaid expenses and other current assets is comprised of amounts paid in advance for property and liability insurance and, mainly real property held by The Pines.

Board-Designated Funds

Board-designated funds include assets set aside by the board to be used for capital expenditures for the repair or replacement of The Pines' property and equipment. The board retains control over these funds and may, at its discretion, use the funds for other purposes.

Cash and Investments Whose Use is Limited

Cash and investments whose use is limited consist of funds held pursuant to the requirements of The Pines' revenue bond agreement (see Note 2), funds held to maintain an operating reserve as required by North Carolina General Statutes (see Note 11), and refundable deposits related to "The Villas at Poplar Hill" project.

Debt Issuance Costs

Debt issuance costs consist of costs incurred from the issuance of The Pines' revenue bonds, including underwriter's fees, legal and accounting fees, and printing costs. These costs are being amortized over the term of the revenue bonds, using the effective-interest method. During 2006, The Pines completed a bond offering of its Series 2006 North Carolina Medical Care Commission Health Care Facilities First Mortgage Revenue Bonds. The Pines capitalized bond issuance costs associated with the bond offering totaling approximately \$715,000. The Pines used the proceeds from the bond offering to refund all but \$100,000 of the outstanding Series 1994 North Carolina Medical Care Commission Health Care Facilities First Mortgage Revenue Bonds ("Series 1994 Bonds").

During the year ended December 31, 2008, The Pines prepaid the outstanding Health Care Facilities First Mortgage Revenue Bonds, Series 2006B ("Series 2006B Bonds") in the amount of \$4,800,000.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

**NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
(CONTINUED)**

Debt Issuance Costs (Continued)

During 2013, The Pines completed a bond offering of its Series 2013 North Carolina Medical Care Commission Health Care Facilities Revenue Bonds. The Pines deferred the bond issuance costs associated with the bond offering totaling approximately \$213,000. The Pines used the proceeds from the bond offering to expand The Pines' existing continuing care retirement community, including the construction of two new multi-story apartment buildings.

During 2015, The Pines completed a refinance of its Series 2006 Bonds with Series 2015 Bonds (both defined hereinafter). The Pines deferred the bond issuance costs associated with the bond offering totaling approximately \$154,000.

During 2018, The Pines began the process for a bond offering of two Series 2019 bonds. The Pines deferred the bond issuance costs associated with such bond offering totaling approximately \$46,000.

During 2019, The Pines completed a bond offering of two Series 2019 North Carolina Medical Care Commission Retirement Facilities First Mortgage Revenue Bonds ("Series 2019A Bonds" and "Series 2019B Bonds"). The Pines deferred the bond issuance costs associated with the bond offerings totaling approximately \$1,016,000, including the portion deferred in 2018. The Pines used the proceeds from the bond offering to expand The Pines' existing continuing care retirement community, including the construction of two new multi-story apartment buildings.

Deferred debt issuance costs are presented as a reduction of the carrying amount of the related debt and amortized using the effective interest method over the life of the debt as a component of interest expense.

Pledges Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows using discount rates, which are calculated annually. The Pines anticipates long-term pledges outstanding as of December 31, 2021, will be collected in entirety over a period of approximately 15 years. Conditional promises to give are not included as support until the conditions are substantially met. Pledges receivable with restrictions are included in net assets with temporary donor restrictions in the accompanying consolidated balance sheets (see Note 7).

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

**NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
(CONTINUED)**

Revenue Recognition

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases to net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expiration of restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Net Assets Without Donor Restrictions

Net assets without donor restrictions consist of all resources of The Pines that do not have donor-imposed restrictions. The Pines' board has designated \$19,509,900 and \$18,788,300 at December 31, 2021 and 2020, respectively, representing an amount that is directly attributable to gifts without donor restrictions and gifts released from donor restrictions. Such amount serves as a reserve for future events that might reduce net assets without donor restrictions, such as operating losses caused by circumstances beyond The Pines' control or additional expenses related to capital expenditures including repairs and renovations.

Net Assets With Donor Restrictions – Temporarily Restricted

The Pines reports gifts of cash and other assets as restricted support if they are received or pledged with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the accompanying consolidated statements of revenue, expenses, and other changes in net assets without donor restrictions as other operating revenue.

The Pines reports gifts of land, buildings, and equipment as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, The Pines reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Operating Revenue and Support and Expenses

All revenue, support, and expenses directly related to the operation of the continuing care community are included in operating revenue and support and expenses in the accompanying consolidated statements of revenue, expenses, and other changes in net assets without donor restrictions.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

**NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING AND REPORTING POLICIES
(CONTINUED)**

Excess (Deficit) of Revenue Over (Under) Expenses and Other Changes

The consolidated statements of revenue, expenses, and other changes in net assets without donor restrictions include excess (deficit) of revenues over (under) expenses and other changes. Changes in net assets without donor restrictions that are excluded from excess (deficit) of revenue over (under) expenses and other changes, consistent with industry practice, include net assets released from restrictions used for the purpose of purchases of property and equipment.

Income Tax Status

The Pines is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Pines qualifies for the charitable contribution deduction under Section 170 and has been classified as an organization that is not a private foundation under Section 509(a)(2).

The Pines files as a tax-exempt organization. Management is not aware of any activities that would jeopardize tax-exempt status of the organization. Management is not aware of any significant activities that are subject to tax on unrelated business income or excise or other taxes for the organization.

The Pines follows guidance on the income tax standard regarding the recognition and measurement of uncertain tax positions. The implementation has had no impact on The Pines' consolidated financial statements.

Obligation to Provide Future Services

The Pines calculates the present value of the estimated cost of future services and use of facilities to be provided to current residents and compares that amount with the balance of deferred revenue from entrance fees and the present value of estimated periodic service fees. If the present value of the cost of future services and use of facilities exceeds the deferred revenue from entrance fees and the present value of periodic fees, a liability is recorded (obligation to provide future services). No liability has been recorded for the years ended December 31, 2021 and 2020, because the estimated present value of the cost of future services and use of facilities is less than deferred revenue from entrance fees and the present value of estimated periodic service fees.

Reclassification

Certain amounts in the 2020 consolidated financial statements have been reclassified to conform to the 2021 presentation. These reclassifications had no effect on previously reported net assets or change in net assets.

Subsequent Events

In preparing these consolidated financial statements, The Pines has evaluated events and transactions for potential recognition or disclosure through April 27, 2022, the date the consolidated financial statements were available to be issued.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 2 CASH AND INVESTMENTS HELD UNDER BOND AGREEMENT

Cash and investments held under bond agreement are carried at fair value based on quoted market prices.

A summary of cash and investments held under bond agreement at December 31, 2021 and 2020, is as follows:

	2021	2020
Investments held by trustee under bond agreement:		
Money market accounts	\$ 2,608,428	\$ 3,293,232
Less: current portion held under bond agreement for interest and principal	(2,608,413)	(2,602,203)
	\$ 15	\$ 691,029

The funds maintained in the money market accounts are collateralized by U.S. Treasury Obligations.

NOTE 3 INVESTMENTS

The Pines' investments include cash and investments held by bond trustee, board-designated funds, long-term unrestricted investments, and restricted funds.

The Pines adheres to ASC Topic 958-320, *Not-For-Profit Entities - Investments - Debt and Equity Securities*, which requires all investments in debt securities (such as U.S. Treasury notes and corporate and municipal bonds) and investments in equity securities (stocks and stock/bond mutual funds) with readily determinable fair values to be reflected at fair value in the accompanying consolidated balance sheets. The Pines' investments are carried at fair value based on quoted market prices. The effect in 2021 and 2020 of applying ASC Topic 958-320, as it relates to the investments in the funds, was net unrealized losses and gains of \$1,132,621 and \$1,141,832, respectively. The Pines concurs with this treatment of the investments in the funds required by ASC Topic 958-320.

The net realized gains on The Pines unrestricted investment portfolio were \$105,532 and \$215,115 in 2021 and 2020, respectively.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 3 INVESTMENTS (CONTINUED)

Internally Managed Investments

The Pines invests its unrestricted, noncurrent funds primarily in U.S. Treasury notes, which are held until maturity and then typically reinvested or in money market funds that are invested in U.S. Treasury Securities and repurchase agreements collateralized by such obligations and assigned the highest credit ratings by Moody's Standard & Poor's, and Fitch. The Pines has adopted conservative investment goals for its unrestricted noncurrent investments, which can be summarized as follows: The Pines seeks to a) preserve principal and maximize the safety of its unrestricted investments and b) reduce interest rate risk, since its primary mission is to operate a continuing care retirement community as opposed to buying and selling debt or equity securities. The Pines has chosen to invest its internally managed investments mainly in U.S. Treasury notes in order to help achieve its goal of preserving principal.

Externally Managed Investments

- The investment goals for the Externally Managed Investments are to a) preserve principal and maximize the safety of The Pines investments and b) to minimize interest rate risk.
- Eligible securities are limited to high-quality money market funds and debt securities, primarily obligations issued or guaranteed by the U.S. Treasury, federal agencies, or government-sponsored corporations or agencies, municipal obligations, corporate obligations, mortgage-backed securities (MBS), asset-backed securities (ABS), sovereign securities, and foreign quasi- and government-related securities.
- The performance and characteristics of the Externally Managed Investments is measured against the Bloomberg Intermediate Government/Credit Total Risk Index, which is a high-quality moderate duration benchmark ("Benchmark").
- The maximum allocation to any single obligor, at time of purchase, will be limited to the greater of 10% of the Externally Managed Investments' market value or \$1 million par value, except there is no limit for obligations of the United States of America or any agency thereof. The percentage of assets in the separate account portfolios, which are obligations of the United States of America or agency thereof, or which is collateralized by obligations of the U.S. or any agency thereof, shall not be limited.
- All investments will have a minimum credit quality rating by at least two of the nationally recognized statistical rating organizations (NRSRO) of "A2" or equivalent by Moody's, "A" or equivalent by S&P or "A" or equivalent by Fitch Ratings at the time of purchase and thereafter. Such ratings are the sixth highest among the 10 investment grade rating categories used by such rating agencies. As of December 31, 2021, all investments were in compliance with this aspect of the investment policy. The portfolio average Moody's, S&P and Fitch Ratings credit quality ratings for the Externally Managed Investments were Aa2, AA and AA, respectively, as of December 31, 2021. Such ratings are the third highest credit quality rating categories among the 10 investment grade ratings categories used by Moody's, S&P and Fitch Ratings.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 3 INVESTMENTS (CONTINUED)

Externally Managed Investments (Continued)

- The maximum effective maturity for any single issue will be limited to 15 years from the date of settlement. As of December 31, 2021, the average maturity for the Externally Managed Investments was 3.79 years, with maturities ranging from 0 years to 9.38 years.
- The average duration of the Externally Managed Investments will range from 70% to 120% of the specific duration for the Benchmark. As of December 31, 2021, the average duration for the Externally Managed Investments was 3.52 years, with durations ranging from 0 years to 8.66 years. The Pines is in compliance with this policy as of December 31, 2021.

The cash used for long-term investment purposes, both internally and externally managed, comes primarily from up-front entrance fees paid by residents. Entrance fees are established with the assistance of an actuary who makes certain interest rate assumptions. This plays a role in establishing the entrance fee. Entrance fees are used to pay the cost of services to residents over their lifetime and are, therefore, recognized as revenue over the life expectancy of each resident.

Equity Securities

As referred to in Note 1, The Pines has established a Resident Support Fund, which will be used to assist residents who become unable to pay their monthly fees and other charges for reasons beyond their control. The Pines receives charitable contributions restricted for this purpose. Equity investments in the Resident Support Fund and the warm-water therapy pool fund are invested in the Vanguard Wellington Fund.

Investments Held by Trustee

The investments held under the bond agreement are maintained in money market funds collateralized by U.S. Treasury Obligations or invested in U.S. Treasury notes by the bond trustee.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 3 INVESTMENTS (CONTINUED)

Investments as of December 31, 2021, are composed of the following:

	December 31, 2021	Fair Value Measurement at Reporting Date		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money market funds	\$ 7,521,029	\$ 7,521,029	\$ -	\$ -
Externally managed funds:				
U.S. treasury notes	11,498,003	11,498,003	-	-
U.S. government obligations	524,202	524,202	-	-
Corporate bonds	13,343,776	13,343,776	-	-
U.S. municipal bonds	4,406,441	4,406,441	-	-
Mortgage backed securities	4,593,232	-	4,593,232	-
Asset backed securities	2,784,616	-	2,784,616	-
Equity securities - mutual funds	14,169,144	14,169,144	-	-
Total investments	<u>58,840,443</u>	<u>\$ 51,462,595</u>	<u>\$ 7,377,848</u>	<u>\$ -</u>
Cash and cash equivalents	<u>8,677,042</u>			
Total investments and cash and cash equivalents	<u>\$ 67,517,485</u>			

The Pines is required to use inputs for measuring fair value according to the three-level hierarchy established in ASC 820, using the lowest level possible (i.e., Level 1) if such inputs are available, and if not, going to the next highest level. The three levels for measuring fair value are listed below. The three-level hierarchy established in ASC 820 does not in and of itself reflect the credit quality or liquidity of any investment.

Level 1 inputs are quoted prices unadjusted in active markets for identical assets or liabilities that the reporting entity has the ability to assess at the measurement date. The Pines accounted for its Level 1 investments through the use of quoted market prices for those identical investments in debt and equity securities with readily determinable market values in active markets.

Level 2 inputs are inputs other than quoted prices including within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 permits use of a variety of different inputs. The inputs used by The Pines in classifying its investments as Level 2 were quoted prices for similar assets in active markets.

As of December 31, 2021, The Pines' Level 2 investments consist of mortgage-backed securities and asset backed securities.

The mortgage-backed securities (MBS) classified as Level 2 in The Pines' portfolio as of December 31, 2021 contributed to sector diversification. The average credit rating of the MBS in The Pines' portfolio classified as Level 2 were Aaa by Moody's, AA+ by S&P and AAA by Fitch Rating as of December 31, 2021.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 3 INVESTMENTS (CONTINUED)

The value and income payments of the ABS classified as Level 2 in The Pines' portfolio as of December 31, 2021, are derived from and collateralized by a specific pool of underlying assets for a finite time period, plus any rights or other assets designed to assure the servicing or timely distribution or proceeds to security holders. The average credit ratings of the ABS were Aaa by Moody's, AAA by S&P and AAA by Fitch Ratings as of December 31, 2021, the highest credit ratings issued by Moody's and S&P, respectively. Additionally, these ABS contribute to the sector diversification of the investment portfolio.

All such Level 2 investments were classified as Level 2 because identical investments with the same Committee on Uniform Security Identification Procedures (CUSIP) numbers did not trade at or near December 31, 2021. Therefore, The Pines had to value such investments based upon quoted prices for similar assets in active markets.

Level 3 inputs are unobservable inputs that are supported by little or no market activity and are significant to the fair value of the asset or liability. Unobservable inputs reflect management's own judgment about the assumptions that market participants would use in pricing the assets or liabilities. Level 3 assets and liabilities include financial instruments whose values are determined using pricing models, discounted cash flow methodologies or similar techniques, or for which the determination of fair value requires significant management judgment or estimation. None of The Pines' investments are classified as Level 3 as of December 31, 2021.

Investments as of December 31, 2020, are comprised of the following:

	December 31, 2020	Fair Value Measurement at Reporting Date		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money market funds	\$ 19,393,876	\$ 19,393,876	\$ -	\$ -
Externally managed funds:				
U.S. treasury notes	8,336,225	8,336,225	-	-
U.S. government obligations	544,899	544,899	-	-
Corporate bonds	13,321,846	13,321,846	-	-
U.S. municipal bonds	3,921,678	3,921,678	-	-
Mortgage backed securities	2,622,092	-	2,622,092	-
Asset backed securities	3,587,153	-	3,587,153	-
Equity securities - mutual funds	11,896,352	11,896,352	-	-
Total investments	63,624,121	<u>\$ 57,414,876</u>	<u>\$ 6,209,245</u>	<u>\$ -</u>
Cash and cash equivalents	3,599,876			
Total investments and cash and cash equivalents	<u>\$ 67,223,997</u>			

The Pines is required to use inputs for measuring fair value according to the three-level hierarchy established in ASC 820, using the lowest level possible (i.e., Level 1) if such inputs are available, and if not, going to the next highest level. The three levels for measuring fair value are listed below. The three-level hierarchy established in ASC 820 does not in and of itself reflect the credit quality or liquidity of any investment.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 3 INVESTMENTS (CONTINUED)

Level 1 inputs are quoted prices unadjusted in active markets for identical assets or liabilities that the reporting entity has the ability to assess at the measurement date. The Pines accounted for its Level 1 investments through the use of quoted market prices for those identical investments in debt and equity securities with readily determinable market values in active markets.

Level 2 inputs are inputs other than quoted prices including within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 permits use of a variety of different inputs. The inputs used by The Pines in classifying its investments as Level 2 were quoted prices for similar assets in active markets.

As of December 31, 2020, The Pines' Level 2 investments consist of mortgage-backed securities and asset backed securities.

The mortgage-backed securities (MBS) classified as Level 2 in The Pines' portfolio as of December 31, 2020 contributed to sector diversification. The average credit rating of the MBS in The Pines' portfolio classified as Level 2 were Aaa by Moody's, AA+ by S&P and AAA by Fitch Rating as of December 31, 2020.

The value and income payments of the ABS classified as Level 2 in The Pines' portfolio as of December 31, 2020, are derived from and collateralized by a specific pool of underlying assets for a finite time period, plus any rights or other assets designed to assure the servicing or timely distribution or proceeds to security holders. The average credit ratings of the ABS were Aaa by Moody's, AAA by S&P and AAA by Fitch Ratings as of December 31, 2020, the highest credit ratings issued by Moody's and S&P, respectively. Additionally, these ABS contribute to the sector diversification of the investment portfolio.

All such Level 2 investments were classified as Level 2 because identical investments with the same Committee on Uniform Security Identification Procedures (CUSIP) numbers did not trade at or near December 31, 2020. Therefore, The Pines had to value such investments based upon quoted prices for similar assets in active markets.

Level 3 inputs are unobservable inputs that are supported by little or no market activity and are significant to the fair value of the asset or liability. Unobservable inputs reflect management's own judgment about the assumptions that market participants would use in pricing the assets or liabilities. Level 3 assets and liabilities include financial instruments whose values are determined using pricing models, discounted cash flow methodologies or similar techniques, or for which the determination of fair value requires significant management judgment or estimation. None of The Pines' investments are classified as Level 3 as of December 31, 2020.

Investment revenue is reported net of related investment expenses in the consolidated statements of revenue, expenses, and other changes in net assets without donor restrictions. The amounts of expenses netted with revenues were \$66,000 for the years ended December 31, 2021 and 2020.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 4 LIQUIDITY

The Pines' financial assets available within one year of the consolidated balance sheet date for general expenditures are as follows:

	<u>2021</u>	<u>2020</u>
Cash and Cash Equivalents	\$ 8,677,042	\$ 3,599,876
Money market funds	7,521,029	19,393,876
U.S. treasury notes	11,498,003	8,336,225
U.S. government obligations	524,202	544,899
Corporate bonds	13,343,776	13,321,846
U.S. municipal bonds	4,406,441	3,921,678
Mortgage backed securities	4,593,232	2,622,092
Asset backed securities	2,784,616	3,587,153
Equity securities - mutual funds	14,169,144	11,896,352
	<u>67,517,485</u>	<u>67,223,997</u>
Less: Donor-Restricted Assets	(15,954,344)	(14,297,019)
Less: Assets Limited to Use	(20)	(5,756,219)
Less: Funds Held Under Bond Agreement	<u>(2,608,428)</u>	<u>(3,293,232)</u>
Total Unrestricted Cash and Investments	48,954,693	43,877,527
Accounts Receivable	87,716	91,843
Interest Receivable	<u>180,757</u>	<u>167,362</u>
Total Assets Available to Meet Liquidity Needs	<u>\$ 49,223,166</u>	<u>\$ 44,136,732</u>

The Pines has certain board-designated assets limited to use which are available within one year in the normal course of operations. Accordingly, these assets have been included in the qualitative information above for general expenditures within one year.

NOTE 5 LONG-TERM DEBT

On February 17, 1994, The Pines refinanced \$14,760,000 of \$15,940,000 in outstanding Series 1988 North Carolina Medical Care Commission Health Care Facilities First Mortgage Revenue Bonds ("Series 1988 Bonds") in order to take advantage of lower interest rates. The \$14,760,000 in Series 1988 Bonds were defeased or effectively retired by depositing \$16,970,000 in an irrevocable escrow fund, which, together with interest earned thereon, was sufficient to pay all interest, principal, and call premium on the portion of Series 1988 Bonds called on January 1, 1998, the earliest call date allowed under the terms of the bond documents. The irrevocable escrow fund deposit was funded by issuing \$17,090,000 in tax-exempt Series 1994 Health Care Facilities First Mortgage Revenue Bonds through the North Carolina Medical Care Commission ("Series 1994 Bonds"). The Series 1994 Bonds bore interest at an average rate of 5.77%. The outstanding principal balance on the defeased Series 1988 Bonds was paid on January 1, 1998.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 5 LONG-TERM DEBT (CONTINUED)

On July 7, 2006, The Pines issued \$26,180,000 Health Care Facilities First Mortgage Revenue Bonds (“Series 2006A Bonds”) and \$4,800,000 Health Care Facilities First Mortgage Revenue Bonds, Series 2006B (“Series 2006B Bonds”) (collectively the “Series 2006 Bonds”). The Series 2006 Bonds were issued through the North Carolina Medical Care Commission in order to fund the expansion and renovation of the existing facility. The issuance of the Series 2006 Bonds involved an original issue premium of \$86,000. Proceeds from the Series 2006 Bonds were also used to extinguish \$12,195,000 of \$12,295,000 in outstanding Series 1994 Bonds on August 7, 2006. The remaining \$100,000 of Series 1994 Bonds outstanding was due paid in January 2019.

On September 1, 2013, The Pines issued \$14,645,000 Health Care Facilities Revenue Bonds (“Series 2013 Bonds”). The Series 2013 Bonds were issued through the North Carolina Medical Care Commission in order to fund construction of the 24 villa apartments that comprise the Hickory Crest Villas. The Series 2013 Bonds bear interest at fixed rate of 2.8% through January 1, 2029. Interest on Series 2013 Bonds was payable monthly through January 1, 2015 and then semiannually beginning July 1, 2015. The aggregate entrance fees derived from the Hickory Crest Villas totaled approximately \$6,895,300. Pursuant to the provisions of Supplemental Indenture No. 4 to the Master Indenture (“Supplement #4”), The Pines was required to use \$6,500,000 of those entrance fees to redeem either 2013 Bonds or 2006 Bonds, which were subject to redemption at par beginning on January 1, 2016.

During 2015, The Pines paid down \$6,500,000 (pursuant to Supplement #4 as described above) of the Series 2006 Bonds and subsequently refunded the Series 2006 Bonds through the issuance of \$11,125,000 of Health Care Facilities Refunding Revenue Bonds (“Series 2015 Bonds”). The proceeds from the Series 2015 Bonds along with \$6,500,000 of entrance fees associated with the 24 villa expansion pay down and \$1,495,000 of additional funds were used to legally defease the Series 2006 Bonds as of October 2015. The Series 2015 Bonds bear interest at a fixed rate of 2.87% through maturity with semi-annual interest payments. The Series 2015 Bonds have annual principal payments with a final maturity of January 2030.

On March 28, 2019, The Pines issued \$42,725,000 Retirement Facilities First Mortgage Revenue Bonds Series 2019A (“Series 2019A Bonds”) and \$11,905,000 Retirement Facilities First Mortgage Revenue Bonds Series 2019B (“Series 2019B Bonds”) (collectively the “Series 2019 Bonds”). The Series 2019 Bonds were issued through the North Carolina Medical Care Commission in order to fund the expansion and renovation of the existing facility. The issuance of the Series 2019 Bonds involved an original issue premium of \$2,945,241 for total original par amount plus premium of \$57,575,241. The Series 2019A Bonds bear interest at a varying rate between 3.0% and 5.0% through maturity with semi-annual interest payments. The Series 2019A Bonds have annual principal payments beginning January 1, 2021 with a final maturity of January 2049. The Series 2019B Bonds bear interest at a rate of LIBOR plus 1.30% times 81% (1.14% at December 31, 2021) with semi-annual interest payments. The Pines is required to use Entrance Fees from the two new apartment buildings to pay the Series 2019B Bonds on a monthly basis to the extent such Entrance Fees are collected. The full principal of the Series 2019B Bonds is due on the maturity date of March 28, 2023, if not previously paid.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 5 LONG-TERM DEBT (CONTINUED)

The future debt service requirements of The Pines' long-term debt as of December 31, 2021 are as follows:

<u>Years Ending December 31,</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2022	\$ 1,310,000	\$ 2,586,353	\$ 3,896,353
2023	1,350,000	\$2,548,781	3,898,781
2024	1,385,000	\$2,510,072	3,895,072
2025	1,430,000	\$2,470,294	3,900,294
2026	1,470,000	\$2,429,003	3,899,003
Thereafter	55,240,000	34,235,021	89,475,021
	<u>62,185,000</u>	<u>46,779,524</u>	<u>108,964,524</u>
Less: unamortized deferred financing costs	(1,090,334)	-	(1,090,334)
Plus: unamortized bond premium	2,619,018	-	2,619,018
Less: current portion of long-term debt	(1,310,000)	-	(1,310,000)
Total	<u>\$ 62,403,684</u>	<u>\$ 46,779,524</u>	<u>\$ 109,183,208</u>

The terms of the Series 2013 Bonds require, among other provisions, the maintenance of various trustee-held funds including: a) a Series 2013 Bond fund, in which there is established an interest account, a sinking fund account, and a credit facility account, b) a redemption fund, c) a bond purchase fund, and d) a construction fund. Under the terms of the Series 2013 Bonds' covenants, The Pines must set rates to maintain a minimum debt service coverage ratio as defined by the bond agreements and maintain certain other financial ratios at minimum levels as described in the bond agreements. The Pines believes it is in compliance with these covenants as of December 31, 2021.

The terms of the Series 2015 Bonds require, among other provisions, the maintenance of various trustee-held funds including: a) a Series 2015 Bond fund, in which there is established an interest account, a sinking fund account, and a credit facility account, b) a redemption fund, and c) a bond purchase fund. Under the terms of the Series 2015 Bonds' covenants, The Pines must set rates to maintain a minimum debt service coverage ratio as defined by the bond agreements and maintain certain other financial ratios at minimum levels as described in the bond agreements. The Pines believes it is in compliance with these covenants as of December 31, 2021.

The terms of the Series 2019 Bonds require, among other provisions, the maintenance of various trustee-held funds including: a) Series 2019 Bond funds, in which there is established an interest account, a sinking fund account, and a credit facility account, b) a redemption fund, c) a bond purchase fund, and d) construction funds. Under the terms of the Series 2019 Bonds' covenants, The Pines must set rates to maintain a minimum debt service coverage ratio as defined by the bond agreements and maintain certain other financial ratios at minimum levels as described in the bond agreements. The Pines believes it is in compliance with these covenants as of December 31, 2021.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 5 LONG-TERM DEBT (CONTINUED)

All outstanding revenue bonds are secured by the real property owned by The Pines that is necessary for the operation of the existing facilities and the expansion project. The mortgaged property does not include unimproved land owned by The Pines that is contiguous or adjacent to the mortgaged property.

Interest payments relating to the Series 2013 Bonds totaling \$342,370 and \$355,460, were made during the years ended December 31, 2021 and 2020, respectively. Interest payments relating to the Series 2015 Bonds totaling \$237,349 and \$247,466 were made during the years ended December 31, 2021 and 2020, respectively. Interest payments relating to the Series 2019 Bonds totaling \$2,043,206 and \$2,044,415 were made during the years ended December 31, 2021 and 2020, respectively.

Interest and amortization expense, excluding amounts capitalized, in the amount of \$2,558,024 and \$540,276 for the years ended December 31, 2021 and 2020 included \$71,130 and \$72,175 of amortization expense, respectively.

NOTE 6 DEFINED CONTRIBUTION PLAN

The Pines maintains a defined contribution retirement savings plan governed by Section 403(b) of the Internal Revenue Code. The plan covers all employees and provides for discretionary employer contributions on behalf of eligible employees who meet certain service requirements. Employer contributions to the plan were \$276,033 and \$266,031 for the years ended December 31, 2021 and 2020, respectively.

NOTE 7 NET ASSETS WITH TEMPORARY DONOR RESTRICTIONS AND BOARD-DESIGNATED NET ASSETS

Net assets with temporary donor restrictions are contributions, which are designated for a specific use by the donor. Net assets with temporary donor restrictions as of December 31, 2021 and 2020, consist of assets to be used to finance the Resident Support Fund, to fund the operation of a warm-water therapy pool and hot-water whirlpool, and to fund certain other needs, including those identified in The Pines' former strategic plan entitled *Preserve and Progress*. In 2011, The Pines revised and renamed its strategic plan *Exceeding Expectations*. Equity investments held in the Resident Support Fund and the warm water therapy pool fund are invested in the Vanguard Wellington Fund. The Resident Support Fund will be used to assist residents who become unable to pay their monthly charges after admission to The Pines for reasons beyond their control (see Note 1). Contributions of investment securities for temporarily restricted purposes are recorded at fair market value at the date of the gift. Investments held in net assets with temporary donor restrictions are carried at fair market value.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 7 NET ASSETS WITH TEMPORARY DONOR RESTRICTIONS AND BOARD-DESIGNATED NET ASSETS (CONTINUED)

Board-designated net assets represents an amount that is directly attributable to gifts without donor restrictions and gifts released from donor restrictions. Together with undesignated net assets without donor restrictions, such amounts serve as a reserve for future events that might reduce net assets without donor restrictions, such as operating losses caused by circumstances beyond The Pines' control or additional expenses related to capital expenditures including repairs and renovations.

Board-designated net assets and net assets with temporary donor restrictions at December 31, 2021, were composed of the following:

	Board- Designated Net Assets	Net Assets with Donor Restrictions - Temporary	Total Net Assets
Resident Support Fund	\$ -	\$ 8,510,260	\$ 8,510,260
Warm Water Therapy Pool Fund	-	5,107,203	5,107,203
Preserve and Progress strategic plan objectives	-	2,956,983	2,956,983
Beyond Expectations strategic plan objectives	-	197,736	197,736
Other net assets with donor restrictions	-	370,303	370,303
Board-Designated Net Assets	<u>19,509,900</u>	<u>-</u>	<u>19,509,900</u>
	19,509,900	17,142,485	36,652,385
Undesignated Net Assets without Donor Restrictions	<u>-</u>	<u>-</u>	<u>11,698,331</u>
Total Net Assets	<u>\$ 19,509,900</u>	<u>\$ 17,142,485</u>	<u>\$ 48,350,716</u>

Activity within the board-designated net assets and net assets with temporary donor restrictions balances during the year ended December 31, 2021, was composed of the following:

	Board- Designated Net Assets	Net Assets with Donor Restrictions - Temporary	Total Net Assets
Balance — beginning of year	\$ 18,788,300	\$ 15,507,852	\$ 34,296,152
Investment return — investment income	-	2,302,099	2,302,099
Contributions	-	534,482	534,482
Other changes:			
Net asset released	-	(1,301,556)	(1,301,556)
Change in pledge receivable	-	99,608	99,608
Increase in board-designated net assets	<u>721,600</u>	<u>-</u>	<u>721,600</u>
	19,509,900	17,142,485	36,652,385
Undesignated Net Assets without Donor Restrictions	<u>-</u>	<u>-</u>	<u>11,698,331</u>
Total net assets — end of year	<u>\$ 19,509,900</u>	<u>\$ 17,142,485</u>	<u>\$ 48,350,716</u>

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 7 NET ASSETS WITH TEMPORARY DONOR RESTRICTIONS AND BOARD-DESIGNATED NET ASSETS (CONTINUED)

Board-designated net assets and net assets with temporary donor restrictions balances at December 31, 2020, were composed of the following:

	Board- Designated Net Assets	Net Assets with Donor Restrictions - Temporary	Total Net Assets
Resident Support Fund	\$ -	\$ 7,208,816	\$ 7,208,816
Warm Water Therapy Pool Fund	-	4,408,947	4,408,947
Preserve and Progress strategic plan objectives	-	2,776,325	2,776,325
Beyond Expectations strategic plan objectives	-	791,081	791,081
Other net assets with donor restrictions	-	322,683	322,683
Board-Designated Net Assets	<u>18,788,300</u>	<u>-</u>	<u>18,788,300</u>
	18,788,300	15,507,852	34,296,152
Undesignated Net Assets without Donor Restrictions	<u>-</u>	<u>-</u>	<u>12,317,394</u>
Total Net Assets	<u>\$ 18,788,300</u>	<u>\$ 15,507,852</u>	<u>\$ 46,613,546</u>

Activity within the board-designated net assets and net assets with temporary donor restrictions balances during the year ended December 31, 2020, was composed of the following:

	Board- Designated Net Assets	Net Assets with Donor Restrictions - Temporary	Total Net Assets
Balance — beginning of year	\$ 15,776,901	\$ 16,756,667	\$ 32,533,568
Investment return — investment income	-	1,202,828	1,202,828
Contributions	-	838,263	838,263
Other changes:			
Net asset released	-	(3,400,035)	(3,400,035)
Change in pledge receivable	-	110,129	110,129
Increase in board-designated net assets	<u>3,011,399</u>	<u>-</u>	<u>3,011,399</u>
	18,788,300	15,507,852	34,296,152
Undesignated Net Assets without Donor Restrictions	<u>-</u>	<u>-</u>	<u>12,317,394</u>
Total net assets — end of year	<u>\$ 18,788,300</u>	<u>\$ 15,507,852</u>	<u>\$ 46,613,546</u>

The Pines has been designated as the beneficiary of certain charitable gifts upon the death of individual donors and these amounts have been recorded as irrevocable gifts receivable in accordance with ASC Topic 958-605, *Not-For-Profit Entities — Revenue Recognition — Recognition*.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 8 NET ASSETS RELEASED FROM TEMPORARY DONOR RESTRICTIONS

Net assets, which were released from temporary donor restrictions upon satisfaction of the donors' restricted purpose or upon occurrence of other events specified by donors at December 31, 2021 and 2020, are as follows:

	2021	2020
Purpose restrictions accomplished	\$ 1,301,556	\$ 3,400,035

NOTE 9 FUNCTIONAL EXPENSES

The Pines provides services to the residents of its facility that include independent living, and healthcare nursing services. Certain categories are attributable to more than one program or supporting function, therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits and other operating expenses, which are allocated on a time and effort basis, and depreciation and interest, which are allocated on a square footage basis.

Program and management expenses for the years ended December 31 are summarized in the tables below:

	2021		
	Total Program Services	Management and General	Total
Salaries and benefits	\$ 11,912,254	\$ 1,472,301	\$ 13,384,555
Depreciation	5,303,620	30,397	5,334,017
Other operating expenses	6,730,989	831,920	7,562,909
Interest and amortization	2,543,446	14,578	2,558,024
	\$ 26,490,309	\$ 2,349,196	\$ 28,839,505

	2020		
	Total Program Services	Management and General	Total
Salaries and benefits	\$ 10,436,228	\$ 1,289,870	\$ 11,726,098
Depreciation	2,466,507	18,733	2,485,240
Other operating expenses	7,427,543	918,011	8,345,554
Interest and amortization	536,203	4,073	540,276
	\$ 20,866,481	\$ 2,230,687	\$ 23,097,168

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 10 RESIDENT SERVICE REVENUE

Resident revenue is reported at the amount that reflects the consideration to which The Pines expects to be entitled in exchange for providing resident care. These amounts are due from residents. Monthly service fees paid by residents for maintenance, meals, and other services are assessed monthly and are recognized as revenue in the period services are rendered. Revenue is recognized as performance obligations are satisfied.

Performance obligations are determined based on the nature of the services provided by The Pines. Revenue for performance obligations satisfied over time is recognized based on actual charges incurred in relation to total expected (or actual) charges. The Pines believes that this method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation. Generally, performance obligations satisfied over time relate to residents living at The Pines receiving independent living or healthcare services. The Pines considers daily services provided to residents of the health center, and monthly rent charged to residents living in independent living, as a separate performance obligation measured on a monthly basis or upon move-out within the month, whichever is shorter. Nonrefundable entrance fees are considered to contain a material right associated with access to future services, which is the related performance obligation. Revenue from nonrefundable entrance fees is recognized ratably in future periods covering a resident's life expectancy using a time-based measurement similar to the output method. Revenue for performance obligations satisfied at a point in time is generally recognized when goods are provided to residents in a retail setting (for example guest rooms) and The Pines does not believe it is required to provide additional goods or services related to that sale.

The Pines determines the transaction price based on standard charges for goods and services provided, assistance provided to residents in accordance with The Pines' practice, and/or implicit price concessions provided to residents. The Pines determines its estimate of implicit price concessions based on its historical collection experience.

The Pines has determined that the nature, amount, timing, and uncertainty of revenue and cash flows are affected by the following factors: service line, method of payment, and timing of when revenue is recognized.

All resident revenue is private pay for the years ended December 31, 2021 and 2020.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 10 RESIDENT SERVICE REVENUE (CONTINUED)

The composition of resident revenue based on the organization's lines of business, method of reimbursement, and timing of revenue recognition for the years ended December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Service Lines:		
Independent Living	\$ 13,334,187	\$ 11,046,047
Healthcare	7,518,061	5,576,417
Amortization of Deferred Entrance Fees	5,102,364	4,179,139
Total	<u>\$ 25,954,612</u>	<u>\$ 20,801,603</u>
Method of Reimbursement:		
Monthly Fees and Other Services	\$ 20,852,248	\$ 16,622,464
Amortization of Deferred Entrance Fees	5,102,364	4,179,139
Total	<u>\$ 25,954,612</u>	<u>\$ 20,801,603</u>
Timing of Revenue and Recognition:		
Services Transferred Over Time	<u>\$ 25,954,612</u>	<u>\$ 20,801,603</u>

The opening and closing contract balances were as follows:

	<u>Accounts Receivable</u>	<u>Deferred Entrance Fee Revenue</u>
Account Balance as of January 1, 2020	\$ 69,193	\$ 31,448,379
Account Balance as of December 31, 2020	91,843	33,220,772
Account Balance as of December 31, 2021	87,716	49,090,747

NOTE 11 STATUTORY OPERATING RESERVE

Under Section 58-64-33 of the North Carolina General Statutes, which is administered by the North Carolina Department of Insurance, continuing care retirement communities are required to maintain an operating reserve equal to 25% of the total operating costs, as defined, projected for the 12-month period following the period covered by the most recent annual statement filed with the North Carolina Department of Insurance, if occupancy levels are in excess of 90%. If occupancy levels are less than 90%, the operating reserve requirement is 50% of total operating costs, as defined. The Pines has historically maintained an occupancy level in excess of 90%. The statutory operating reserve for 2021 and 2020 was \$6,729,000 and \$5,391,000, respectively. Use of the operating reserve by The Pines is restricted under Section 58-64-33 of the North Carolina General Statutes. The North Carolina General Statutes do not require The Pines to maintain such operating reserve in a separate escrow account.

THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE 12 CARES ACT FUNDING

Provider Relief Funding

Due to the Coronavirus pandemic, the U.S. Department of Health and Human Services (HHS) made available emergency relief grant funds to health care providers through the Coronavirus Aid, Relief, and Economic Security Act (the CARES Act) Provider Relief Funds (PRF). As of December 31, 2020, the Pines received and recognized approximately \$369,000 in PRF as COVID-19 Grant Revenue in the consolidated statements of revenues, expenses and other changes in net assets without donor restrictions. No additional amounts of PRF were received or recognized as revenue during the year ended December 31, 2021. Management believes the amounts have been recognized appropriately as of December 31, 2021.

Paycheck Protection Program

On April 20, 2020, the Pines received proceeds in the amount of \$1,493,900 to fund payroll, rent, utilities, and interest on mortgages and existing debt through the Paycheck Protection Program (PPP Loan). As of May 14, 2021, the SBA has forgiven the full \$1,493,000 of the PPP Loan held by the Pines and at that time the Pines recognized the amount forgiven as PPP Loan Forgiveness Revenue in the consolidated statements of revenues, expenses, and other changes in net assets without donor restrictions. With the forgiveness of the loan, the Pines was not liable to make any principal or interest payments. The SBA may review finding eligibility and the usage of funds in compliance with the program based on the dollar threshold and other factors. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; however, management is of the opinion that any review will not have a material adverse impact on the Pines' financial position.

NOTE 13 FAIR VALUE OF FINANCIAL INSTRUMENTS

The Pines' financial instruments consist primarily of cash and cash equivalents, receivables, investments, accounts payable, accrued expenses, and short-term and long-term debt. The carrying value of these items, excluding investments and long-term debt, approximates fair value due to their short maturity. Investments are recorded at fair value, determined using fair market value in accordance with guidance regarding accounting for certain investments held by not-for-profit organizations. The fair value of The Pines' long-term debt approximates its carrying value at December 31, 2021 and 2020.

**THE PINES AT DAVIDSON, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 14 COMMITMENTS AND CONTINGENCIES

The Pines continually evaluates contingencies based upon the best available evidence and provides loss allowance where necessary. Principal contingencies include professional liability risks and compliance with applicable federal, state, and local government laws and regulations. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, property and sales taxation, and The Pines' not-for-profit tax status. Management believes that allowances for loss have been provided to the extent necessary and that The Pines is in compliance with applicable government laws and regulations. Management believes that resolution of contingencies will not materially affect The Pines' consolidated financial position, results of operations, and cash flows. The Pines has outstanding construction commitments of approximately \$2,882,000 and \$9,099,000 as of the years ended December 31, 2021 and 2020, respectively, related to the expansion project.

NOTE 15 SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

Supplemental disclosures of cash flow information as of December 31, 2021 and 2020 are as follows:

	<u>2021</u>	<u>2020</u>
Cash paid for interest during the year	<u>\$ 2,494,253</u>	<u>\$ 2,425,813</u>
Supplemental disclosures of non-cash investing and finance information are as follows — accrued capital expenditures	<u>\$ 2,756,661</u>	<u>\$ 5,392,494</u>

NOTE 16 RELATED PARTY TRANSACTIONS

In the ordinary course of business, The Pines has an ongoing business relationship with two law firms in which two members of the board of trustees were related parties in 2021 and 2020.

NOTE 17 RISKS AND UNCERTAINTIES

In March 2020, the World Health Organization declared Coronavirus (COVID-19) a worldwide pandemic. The continued spread of COVID-19, or any similar outbreaks in the future may adversely impact the local, regional, national, and global economies. The extent to which COVID-19 impacts our results is dependent on the breadth and duration of the pandemic and could be affected by other factors we are not currently able to predict. Specific to The Pines, COVID-19 may impact various parts of its operations and financial results including but not limited to additional costs for emergency preparedness, disease control and containment, potential shortages of healthcare personnel, or loss of revenue due to reductions in certain revenue streams. Management believes The Pines is taking appropriate actions to mitigate the negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated at this time.

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